

SEARSONS
WINE MERCHANTS



‘ANTEPRIMA’

BAROLO OFFER

FEATURING 2016

THIS HAS ALL THE SIGNS OF A HALLMARK VINTAGE

PRODUCERS, BUYERS AND CRITICS ALIKE CANNOT CONTAIN THEIR EXCITEMENT

“The 2016 vintage is game-changing. You'll want to buy some, and you can hardly go wrong”

Walter Speller, JancisRobinson.com, December 2019

Whether you are interested in wines to lay down for future drinking or for investment purposes, the fact that wines of this level are becoming increasingly expensive and hard to come by won't have escaped your notice. Bordeaux and Burgundy are fast becoming expensive assets rather than bottles to open with friends. The global wine market has expanded enormously, but the production from these famous vineyards is finite. Barolo has not raced to the party as yet. Central Italy has seen its Tuscan wines catapulted into the premier league, while sleepy Piedmont is not yet exhalted to the same levels. It's only now that the immense ageing potential and ethereal finesse of these wines are being picked up on by a wider audience.

The release of the 2016 Barolos seems to have stirred the dragon from his cave. Critics can barely contain their excitement. A culmination of the perfect vintage with gentler vinification techniques and the paired back oak use of today's producer seems to have hit the perfect ten. The 2016 vintage started slowly with enough rain to fetter the vines with downy mildew, worrying producers enough to send out some Sulphur. Summer sunshine drove the rain away and July saw the usual heat spike tempered by some cooling showers. The warm, dry months of September and October made this vintage. With no rain on the horizon producers could let the grapes enjoy the cooler autumnal nights, enticing more flavours into the grapes without accelerated sugar accumulation. This slow, sanguine ripening resulted in the perfect produce: Perfumed, ripe, healthy grapes.

What struck us upon tasting in November was their poignancy and precision. The tannins were remarked on more than once by the producers we visited. Described as unique in their structure. Strong, but not too oppressive. Containing the vintage in their hold. If you are looking for a vintage that offers true value for money, whilst offering the comfort of wines that will age and appreciate over many years. You are here, 2016 is that vintage!

Harriet Tindal MW

All wines are offered subject to final confirmation, offer ends 29th February 2020. These wines are on strict allocation, early orders are recommended.

G.B.BURLOTTO, Verduno

A 12ha estate run by Fabio Alessandria the great-grandson of Giovanni Battista Burlotto. Having studied oenology at Turin University Fabio spent several harvests gaining experience outside Italy coming back to the estate in 1999. Fabio uses French oak barriques ranging from 4 to 34 years old, the finer grain gives his wine a tension and sheen that Slavonian oak can't achieve. Burlotto produce some of the most sought after wines in Barolo.

	Vintage	Case size	Under bond bottle	Under bond case
Barolo	2016	6 bt	€42.00	€252.00
Barolo 'Acclivi'	2016	6 bt	€66.00	€396.00
Barolo 'Monvigliero'	2016	6 bt	€72.00	€432.00
Barolo 'Cannubi'	2016	6 bt	€75.00	€450.00

ROCCHES COSTAMAGNA, La Morra

A 14ha estate run by Alessandro Locatelli who has worked hard in recent years to improve all parts of this estate. His aim is to offer an unmistakable expression of Barolo from La Morra, enhancing complexity, elegance and finesse. Winemaking is traditional – twenty days of maceration post fermentation followed by up to 36 months in large older Slavonian barrels.

	Vintage	Case size	Under bond bottle	Under bond case
Barolo	2016	6 bt	€21.33	€128.00
Barolo 'Rocche dell'Annunciata'	2016	6 bt	€27.33	€164.00
Barolo Riserva dell'Annunciata Bricco Francesco	2013	6 bt	€40.00	€240.00

BREZZA, Barolo

Enzo Brezza has been running the estate since 1989. He has 31ha with 20ha planted to vines. This estate make wines from the vineyard using very little intervention in the winery. Organically farmed fruit is fermented using natural yeasts followed by traditional ageing in large Slavonian oak casks.

	Vintage	Case size	Under bond bottle	Under bond case
Barolo	2016	6 bt	€28.00	€168.00
Barolo 'Cannubi'	2016	6 bt	€39.33	€236.00
Barolo 'Sarmassa'	2016	6 bt	€43.67	€262.00

CAVALLOTTO, Castiglione Falletto

A 25ha organic estate run by Alfio Cavallotto this estate is sited in one of the regions most prestigious vineyards Bricco Boschis. Alfio believes this vineyard to be an exceptional menzione producing wines of great elegance. Their wines are made in the traditional way using extended maceration and up to 36 months in Slavonian oak botti.

	Vintage	Case size	Under bond bottle	Under bond case
Barolo 'Bricco Boschis'	2016	6 bt	€55.83	€335.00
Barolo Riserva Vignolo	2016	6 bt	€90.83	€545.00
Freisa	2017	6 bt	€16.50	€99.00
Langhe Nebbiolo	2017	6 bt	€26.17	€157.00

PAOLO CONTERNO

Sitting at 300-350m are 10ha of vineyards protected by hills in the calcareous clay loam of the famous Ginestre cru. Run by Giorgio, he follows the same passion as his forefathers did in 1886. They use large French oak barrels in the winery and ferment the wines using traditional long maceration and ageing.

	Vintage	Case size	Under bond bottle	Under bond case
Barolo 'Riva del Bric'	2016	6 bt	€27.50	€165.00
Barolo 'Ginestra'	2016	6 bt	€47.00	€282.00
Barolo 'Ginestra' Riserva	2011	6 bt	€129.00	€774.00

GUIDO PORRO, Serralunga

Having worked on the family estate all his life, his 3 menziones situated around the winery – Lazairasco, Santa Caterina and I Pari are exposed south-east and south-west taking full advantage of the sunshine and creating styles made in the traditional way that demonstrate the weight and concentration that Serralunga is famous for. This is not to say the wines are giants; Guido manages to pursue and extract a fragrance and precision in his wines that is quite extraordinary.

	Vintage	Case size	Under bond bottle	Under bond case
Barolo 'Gianetto'	2016	6 bt	€25.67	€154.00
Barolo 'Santa Caterina'	2016	6 bt	€27.33	€164.00
Barolo 'Lazzairasco'	2016	6 bt	€28.83	€173.00
Barolo 'Vigna Rionda'	2016	6 bt	€80.00	€480.00

PODERI LUIGI EINAUDI, Dogliani

Matteo Sardagna is the 4th generation of this 60ha estate. Since 2001 Matteo has been working on his Barolos with famed oenologist Beppe Caviola. He has been purchasing some of Barolo's most esteemed vineyards. The wines of this estate have huge expression, classic Barolo tones, layered in complexity.

	Vintage	Case size	Under bond bottle	Under bond case
Barolo 'Ludo'	2016	6 bt	€28.17	€169.00
Barolo 'Terlo Vigna Costa Grimaldi'	2016	6 bt	€38.67	€232.00
Barolo 'Cannubi'	2016	6 bt	€50.00	€300.00
Barolo 'Bussia'	2016	6 bt	€50.00	€300.00
Dogliani	2018	6 bt	€9.17	€55.00

TERMS OF OFFER

All wines are offered UNDER BOND excluding duty and VAT,

(12bt case duty = €38.24, 6bt case duty = € 19.12.)

- Wines may be transferred under-bond, or duty to be paid on arrival in addition to above prices.
- Wines to be shipped and taken on arrival between March and June depending on supplier.
- Payment in full before delivery.
- Offer available while stocks last.
- All orders are subject to final confirmation and stocks remaining unsold.

Please contact shop@searsons.com to reserve any of these wines.

THIS EXCLUSIVE OFFER EXPIRES ON FEBRUARY 29TH 2020